



*Technology, Service, Expertise*

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### **Newsletter Spotlight**

Front-end denials and pre-payment reviews are on the rise. EMS Consultants offers assistance with pre-pay and compliance reviews, as well as mock audits and step-by-step guidance on proper documentation and billing.

### **Medicare Administrative Contractors (MACs)**

By: G. Christopher Kelly, Esq.

The Medicare Administrative Contractors (MACs) are here, and so are some problems that are effecting EMS and Ambulance services across the country. As insurance companies cut costs in order to administer these MACs, we are seeing an increase in front-end denials and, in some states, an increase in pre-payment reviews. Many of the reasons we see claims denied are the same from provider to provider. However, the MACs treat each provider independently, and therefore getting claims paid and getting off prepay review is something you have to address for your company as soon as possible.

EMS Consultants has helped many companies fight to get denied claims paid and we have been successful in getting ambulance providers off of pre-payment review. Call us for a free initial consultation. We will be happy to talk to you about what you can do to best protect your company and your cash flow.

### **Recovery Audit Contractors (RACs)**

By: G. Christopher Kelly, Esq.

MACs are not the only new acronym to come from CMS. RACs (Recovery Audit Contractors) and the ZPICs (Zone Program Integrity Contractors) have come along as well. For more information on these auditors and your rights during the appeals process, contact us at 1-800-342-5460 ext. 237 for your free Audit and Appeal Fact Sheet.